

IWOFURN 



Overview

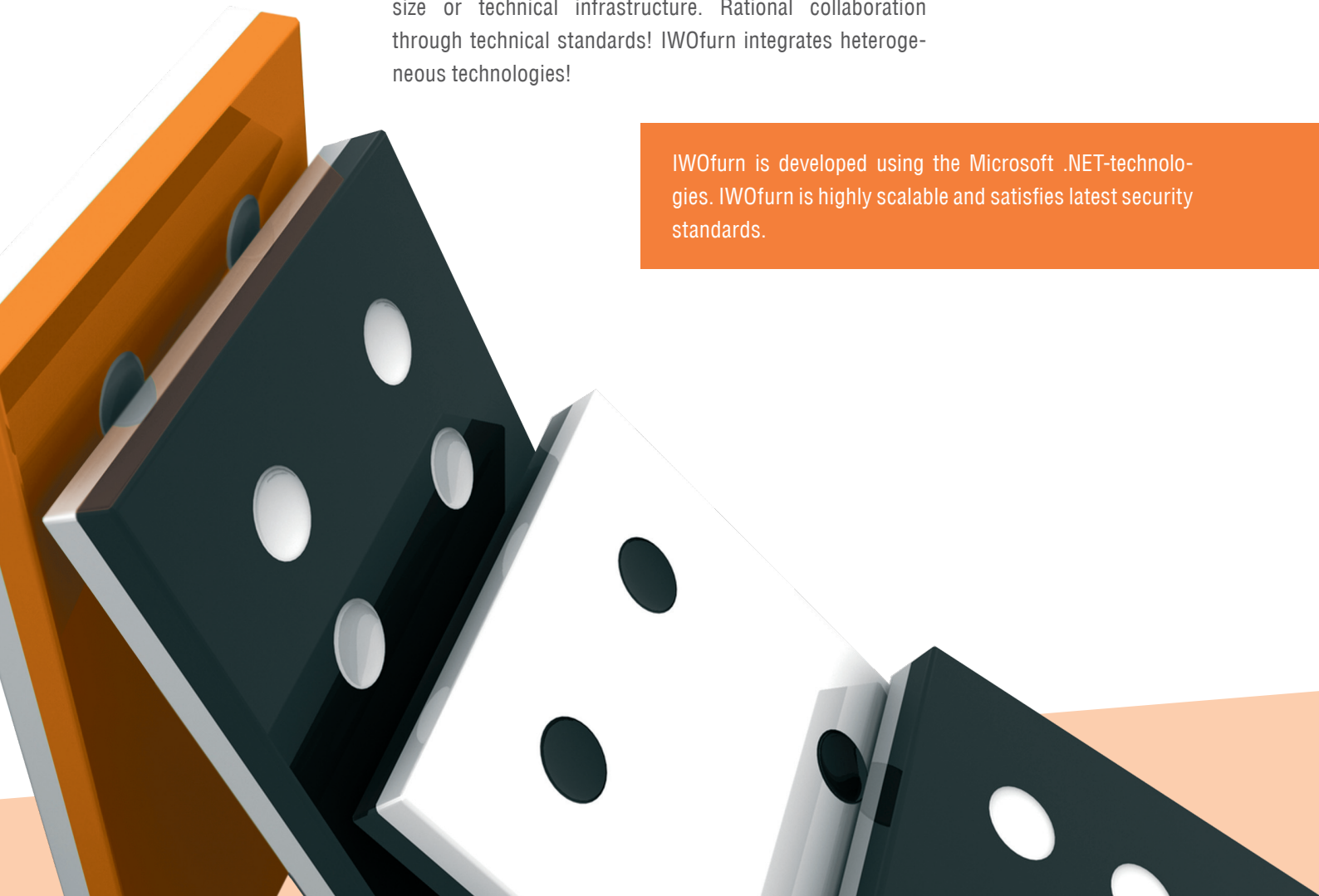
IWOfurn – Integrated World of Furniture Business

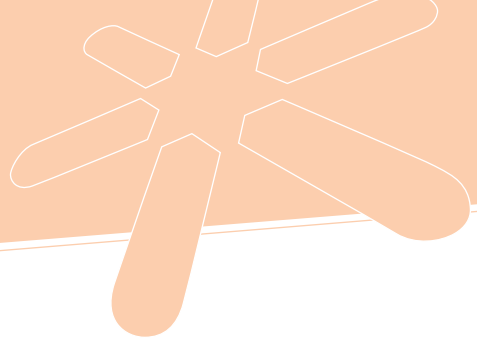
IWOfurn connects business partners, information and their processes efficiently and flexible with each other. IWOfurn supports all processes between business partners electronically - including the sourcing of business relationships, the exchange of product information and the management of business transactions from order to payment.

The main concept is to integrate existing solutions in industry and retail instead of deploying new technologies and standards. IWOfurn supports the integration of processes and collaboration of business partners along the value chain and can be used as local solution environment or outsourced ASP-solution.

IWOfurn supports all companies, regardless of company-size or technical infrastructure. Rational collaboration through technical standards! IWOfurn integrates heterogeneous technologies!

IWOfurn is developed using the Microsoft .NET-technologies. IWOfurn is highly scalable and satisfies latest security standards.





IWOfurn - Benefits

IWOfurn reduces the cost-consuming and error-prone manual processing of data management and information exchange, decreases the required processing time and improves the quality and usability of information. The order handling process with your business partners is supported electronically in order to save costs and improve its performance.

IWOfurn for retail

Giving more transparency on your assortment, improving delivery quality and innovating your client satisfaction!

You want to present a large assortment of simple articles or product configuration options to your clients? Enlarge your assortment without enlarging the showrooms! The digital catalogues within IWOfurn are completing your portfolio at the Point of Sale and avoid order creation based on outdated catalogues. Improve the transparency in sales and the consultancy of end customers!

Handling orders and business messages is time and cost-consuming? IWOfurn will help to optimize your business management to reach a maximum integration with your business partners. Reduce processing time, manual work as well as efforts and costs resulting from errors in the manual handling of orders.

A rate of complaints of 0% is impossible? A massive reduction of this rate is not! Wrong deliveries caused by incorrect orders belong to history. Complaints and related costs can be reduced to a minimum.

When will your customer get his order? Be able to give correct answers on this question. IWOfurn enables you to track the whole process from order to payment and to exchange real time status information with your business partners.

IWOfurn for industry

Optimize process costs, improve quality and build up long term relationships with your retailers!

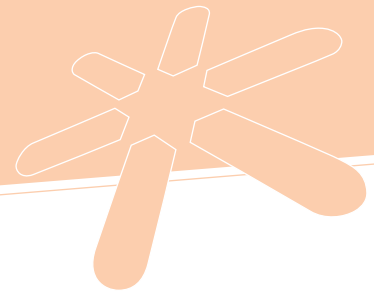
Do your employees spend a lot of time on manual data entry for business transactions and error handling? IWOfurn will reduce their efforts in routine work. Information can be exchanged directly and without manual data entry between the POS solution of the retailer and your ERP solution.

Time for order processing will be accelerated – this will reduce your delivery time. Orders and follow-up transactions as order responses, delivery advices and invoices can be processed automatically. Data will be interchanged electronically with your business partner.

Do you want to present catalogue data online and optimize the management of processes with your customers and suppliers? Retailers can directly access your product catalogue and find the correct product configurations. They can transfer results into their local software solution right away and will be informed about changes within your assortments.

Integrated or online - reach all of your partners. Offer your business partners the possibility to use IWOfurn integrated (via EDI-communication) or online as a web-based application (via the Internet). Develop your service portfolio without the need to take care of technical limitations of your partners! Improve the transparency in assortments, accelerate deliveries and satisfy your customers in order to create long term revenues.





IWOfurn - Basic components

Scalable services for participants of retail and industry. Use IWOfurn as a local software solution, as an outsourced ASP-solution or combined as a „hybrid-solution“.

IWOfurn Messaging Center

Integrated EDI-Clearing Center for interchanging business data with your partners. Integration into local software solutions (ERP solutions). Any-to-any conversion of all data formats and any-to-any communication with various network protocols and services. Online tracking and tracing for status information.

IWOfurn Catalogue Center

Upload and manage any kind of product information. Upload, test and publish product information as e.g. commercial data and multimedia data. Controlled via an extensive user- and rights-administration (owner-principle).

IWOfurn Workflow Tracking Center

Define and manage rules for workflow handling with your business partners. Use the tracking and logging of all processes and additional dialogs between all involved parties and departments. Reminder- and warning-mes-

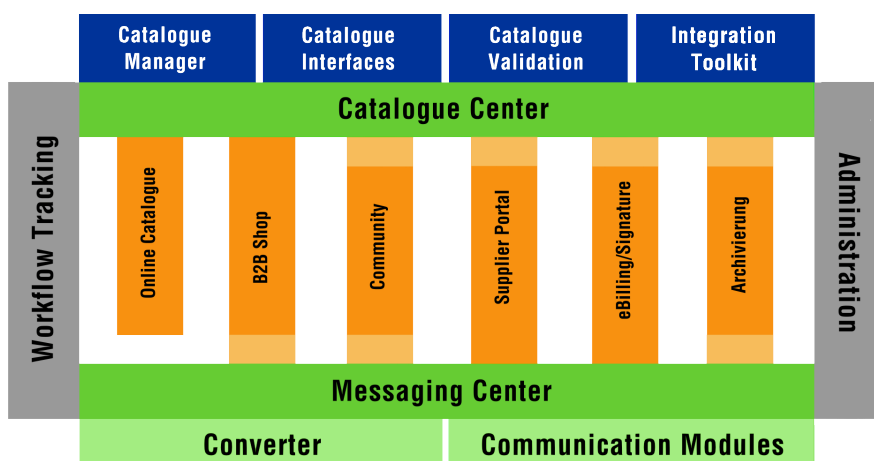
sages support the escalation-management and collaboration which will reduce time and improve quality.

IWOfurn Administration Center

Define and administrate rights and roles to control the interaction between the individual modules and access for your employees. Use the return-on-invest-calculation as well as statistical data and reports to monitor the overall development of your integration.

IWOfurn Integration Toolkit

Free of charge software-modules to integrate IWOfurn components (e.g. product-configurators) into existing solutions or to integrate solutions into IWOfurn (e.g. CAD-planning software applications). Use free software tools (e.g. catalog-editors) to fill gaps of missing functionality in your existing software solutions.



IWOfurn - Application components

IWOfurn Online Catalogue Center

Publish your product data for your partners online! Present current assortments at the POS! Upload, validate and test the quality of data yourself. Download-functions of published product data for business partners. Use online catalogues with your own look-and-feel (corporate design) integrated into your own company website or the websites of your partners.

IWOfurn B2B-Shop Center

Offer a webbased ordering system to your clients or sales staff. Transfer orders directly into local solutions or into the IWOfurn Supplier Portal. Integrate the shop into your company website or the website of your business partners. Supply electronic order responses, despatch advices or invoices within the platform and track processes with the IWOfurn Workflow Tracking Center.

IWOfurn Community Center

Manage and download master data and integration profiles of connected and potential partners. Use a variety of features supporting you within the sourcing of new business relationships. Select from an extensive pool of e-mail-functionalities (e.g. mailing lists, templates) to get into contact with potential partners. Track processes with the IWOfurn Workflow Tracking Center to get a full transparency on your partner integration.

IWOfurn Supplier Portal

Communicate electronically from order to payment without EDI-infrastructure or integrate partners which are not capable of establishing EDI connections today! Customers will transfer their order data to IWOfurn and suppliers can respond within the Supplier Portal. Manage and monitor incomplete processes with notification-e-mails and the IWOfurn dashboard. Define and track the whole workflow from order to payment. Upload and manage product data – including configuration data – in the IWOfurn Catalogue Center. Create EDI-compatible messages like e.g. order responses with help of turn-around features avoiding redundant data entry. Verify order data against catalogue data within IWOfurn. Print and download PDF versions of the messages. Use an online archiving of completed processes and corresponding messages.



IWOfurn – Invoice data exchange with or without electronic signature

IWOfurn eBilling Center

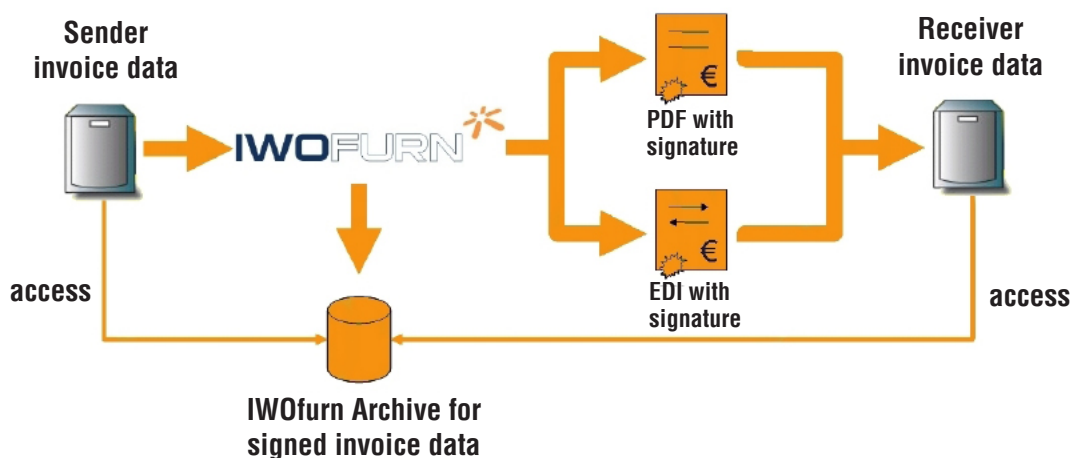
Electronic transfer of billing data corresponding to tax laws. Delivery and receipt of digitally signed invoices as EDI messages as well as in PDF-format. Avoid the creation of additional invoice lists sent out as paper material. Even usable in high-volume range with mass signatures. Protection of previous investments by integration into existing processes and organizational workflows.

Background information -Law restrictions for electronic invoice exchange:

Tax laws throughout Europe restrict the exchange of electronic invoices used as compliant documents for tax offices. Different solutions are relevant to be compliant with these restrictions and can be provided within the IWOfurn eBilling Center. IWOfurn provides solutions for a stable exchange, creation and verification of electronic signatures if requires as well as optional archiving services or the integration with existing archives.

IWOfurn Archiving

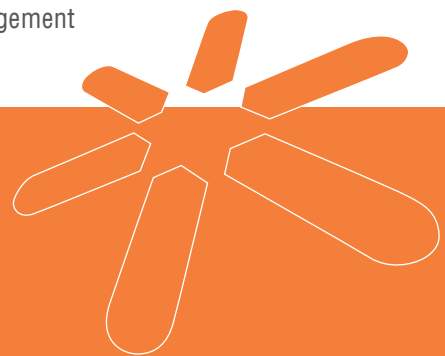
Archiving of master data and business transactions along with any information related. Integration possibilities of already established archiving solutions or use of the IWOfurn ASP-archiving services. The IWOfurn Archiving components are a usefull upgrade to the IWOfurn eBilling Center services.



IWOfurn – Advantages at a glance

- reduction of manual processing for handling of business transactions
- reduction of processing time through automatization
- improvement of data quality and usability
- optimized and direct access to correct and up-to-date information of partners
- improved transparency in tracking of business processes
- usage of previous investments and increase of their ROI by integration into solutions
- reduction, simplification and standardization of error handling in order management

The IWOfurn components enhance and integrate existing e-business solutions. Even EDI experts can extend their infrastructure with help of IWOfurn features and close their gaps in partner integration.



Who is behind IWOfurn?

IWOfurn Service GmbH is a neutral service provider, situated in Holzgerlingen (Germany). IWOfurn offers IT-solutions for different target groups and topics within the furniture branche. The IWOfurn Service GmbH is controlled by an advisory board which consists of the following industry and retail associations: Verband der Deutschen Möbelindustrie (VDM), Zentralverband gewerblicher Verbundgruppen (ZGV) and the Daten Competence Center (DCC).



Daten
Competence
Center e.V.





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