



WEKO with IWO furn on success course - the figures speak for themselves

Catalogue data, movement data and more than 80 partners in the shortest space of time

The WEKO corporate group with furniture shops in Pfarrkirchen and Rosenheim, a kitchen store in Eching near Munich and 2 Schleudermass special item stores in Linden and Rosenheim has been an IWO furn user since March 2012.

The WEKO corporate group is a member of the VME furniture partner ring. The decision to use IWO furn services was the starting point for WEKO's use of digital catalogues and the implementation of ordering and order confirmation via EDI communication with its partners.

So far WEKO had relied on a local converter which was replaced on connecting up With IWO furn. Since March of this year with the support of the IWO furn Networking Team, WEKO has so far been able to link up over 80 partners via the platform and it does not intend to stop here.

■ Course of events

WEKO uses the merchandise management software from SHD Einzelhandelssoftware GmbH & Co. KG. Cooperation with the software provider could not be simpler because, as certified IWO furn software partner, SHD was able to fall back on existing interfaces to the IWO furn platform in the implementation phase. Thanks to this integration, the path was free for a rapid implementation of the required communication types.

After coordinating with the IWO Networking Team as to which EDI partners were to be linked up in which order, the organisation of the first dates to exchange test data was started.

WEKO prepared first orders on the basis of electronic article master data and the electronic order confirmations generated by industry could be automatically transferred and processed immediately. The respective connections went live shortly after this.

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Fühlen Sie sich wie zu Hause.

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SHD

**SHD Einzelhandelssoftware
GmbH & Co. KG**

**EINRICHTUNGS
PARTNER RING**

**Einrichtungspartnerring
VME GmbH & Co. KG**

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WEKO uses the electronic article master data/catalogues already tested by the VME furniture partner ring via the VME IWO furn master data pool of over 30 industrial companies as a basis for the subsequent processes.

■ **Statements**

“When migrating our EDI environment to IWO furn we were able to fall back on existing standardised interfaces of our software provider SHD to the IWO platform. The integration could not have been simpler. Unlike our previously used converter solution, we no longer have extra expense for new connections and adjustments when using the IWO furn Services to communicate with our EDI partners.”

Thomas Hofbauer, IT Manager, WEKO Wohnen GmbH

“We now have a contact partner and new connections are quickly and reliably Organised and set up thanks to the IWO furn Networking Center. IWO furn also assumes the entire communication with the suppliers. We save a lot of time and expense in updating our ranges using the catalogue data which have already been checked by the association headquarters. We will not stop at 80 partners and will be further intensifying our network in future.”

Gabi Ettengruber, Organisation, WEKO Wohnen GmbH

“Thanks to the close cooperation and daily communication with the IT employees responsible for the converter conversion at WEKO, the conversion of over 30 suppliers to the IWO furn Clearing was more or less „peanuts“. Another reason was, of course, the relationships between IWO furn and industrial companies which have prospered for years. There is now nothing in the way of the increase in the EDI quota at WEKO with the assistance of the IWO furn Networking Center in the next few months. I look forward to the cooperation.”

Andrea Gühring, Networking Manager, IWO furn Service GmbH

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